JOBS IN FINANCIAL PLANNING
TO GROW 15% OVER THE NEXT DECADE

*According to U.S. Labor Department.

The CFP Board Career Center is an online resource that lists current job and internship opportunities in the financial planning field. The Career Center is FREE to job seekers. Log in today to create your profile and upload your resume to find the next step on your career path.

FINANCIAL ADVISOR RANKED #9 IN BEST BUSINESS JOBS

It’s a great time to consider a career in personal financial planning. More people are seeking professional advice as they plan their financial futures. With this demand, the career opportunities for financial advisors are growing as well.

A personal financial advisor is someone who establishes a one-on-one relationship with their clients and provides ongoing comprehensive and holistic advice to guide them in all aspects of their finances and help them achieve their financial goals including educating their children, investing for future goals, and saving for a secure retirement.

Personal financial planning is a field for those who want to help people. Along with financial expertise, working in the field requires a range of attributes including good relationship-building skills, as well as the ability to listen to clients and to ask the right questions in order to develop a strong financial plan that encompasses all needs. There are also behind-the-scenes positions involving operations, research, and analysis.

Some of the roles and job titles you’ll see in the field include:

- Financial Planner
- Financial Advisor
- Wealth Management Advisor
- Client Relationship Manager
- Financial Analyst
- Investment Manager
- Financial Services

**THINGS TO CONSIDER FOR FINANCE JOBS**

- **Type of work and roles:** See overview provided here.
- **Salary structure:** Base salary, commission, or combination?
- **Position:** Client-facing, or behind the scenes?
- **Professional Development:** Many organizations support employees working towards CFP certification. Just ask!

**BROWSE AVAILABLE POSITIONS AT TOP FIRMS**

- **EXPÉRIENCED**
- **ENTRY LEVEL**
- **INTERNSHIP**

**NATIONWIDE DATABASE OF JOBS**

**NUMBER OF CFP PROFESSIONALS IN THE U.S.**

- 83,000+

**NUMBER OF EMPLOYERS WHO HAVE LISTED JOBS**

- 2K+

**AVERAGE NEW JOBS POSTED MONTHLY**

- 80

**USERS WHO WOULD RECOMMEND SITE TO OTHER JOB SEEKERS**

- 85%

**VISIT CFP.NET/CAREER-CENTER**

**SKILLS MOST REQUESTED BY TOP EMPLOYERS**

- General Principles of Financial Planning
- Insurance Planning
- Investment Planning
- Income Tax Planning
- Retirement Planning
- Estate Planning
- Professional Conduct & Fiduciary Responsibility
- Interpersonal Communication

**ONLINE CAREER FAIRS**

TWICE A YEAR, THE CAREER CENTER OFFERS ONLINE CAREER FAIRS THAT BRING TOGETHER EMPLOYERS AND JOB SEEKERS FOR LIVE NETWORKING.

The CFP Board Career Center is one of the best resources for finding jobs in the financial planning industry. It is provided by a reliable source, is easy to use, and opened the door to a great job.

– Barbara Lommen, Financial Planner and Associate Advisor, Sargent Bickham Lagudis